The Pakistan Credit Rating Agency Limited

Rating Report

Soneri Bank Limited | TFC II | Jul-15

Report Contents

Rating History

Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
15-Dec-2021	A+	-	Stable	Maintain	-
25-Jun-2021	A+	-	Stable	Maintain	-
18-Dec-2020	A+	-	Stable	Maintain	-
25-Jun-2020	A+	-	Stable	Maintain	-
19-Dec-2019	A+	-	Stable	Maintain	-
19-Jun-2019	A+	-	Stable	Maintain	-
20-Dec-2018	A+	-	Stable	Maintain	-
14-Jun-2018	A+	-	Stable	Maintain	-
15-Dec-2017	A+	-	Stable	Maintain	-
16-Jun-2017	A+	-	Stable	Maintain	Yes
16-Dec-2016	A+	-	Stable	Maintain	-
17-Jun-2016	A+	-	Stable	Maintain	-
17-Dec-2015	A+	-	Stable	Maintain	-
17-Jun-2015	A+	-	Stable	Maintain	-
08-May-2015	A+	-	Stable	Initial	-
29-Jan-2015	A+	-	-	Preliminary	-

Rating Rationale and Key Rating Drivers

The ratings reflect Soneri Bank's maintained business profile as reflected by intact system share of in terms of deposits (end-Jun21: 1.7%, end-Dec20: 1.8%). However, since Jun'21, SNBL's customer deposits observed growth of 6.9% to stand at 315.4bln as at end Sep-21, and CASA ratio 73.6% (CY20: ~69%; CY19: ~63%). Going forward enhanced deposit mobilization will remain vital in maintaining system share. During 9MCY21 total income witnessed an increase of 4% YoY (9MCY21: PKR 11.4bln, 9MCY20: PKR 11.0bln), attributable to increased net mark up income as well as non-markup income. During 9MCY21, NIMR inched up by ~4% YoY (9MCY21: PKR 8.4bln; 9MCY20: PKR 8.1bln). Sustainability in net mark up income and non-markup income and continued enhancement in non-fund based exposure is important for future years. Infection ratio declined to 5.5% (CY20: 6.2%; CY19: 5.1%) owing to marginal decline in non-performing loans. The Investment book remained intact at PKR 236bln (end-Dec20: PKR 246bln), dominated by investments in PIBs. Going forward, the strategy is to strengthen the existing good relationships and digital platform by offering various unique solutions to its customers. The Bank's Tier-I ratio as at end Sep-21 stands at 13.4% (end-Dec20: 14.1%) while CAR stands at 15.1% (end-Dec20: 17.0%). The proactive measures taken by the regulators and other concerning bodies against COVID-19 have mitigated the potential damages much anticipated from this pandemic. As a result, the banking industry remained protected and in fact posted record profits. Vigilance is required as the loan repayment cycle resumes amid variants of the pandemic continue to re-emerge.

The rating is a function of a bank's ability to maintain its market position in the banking industry while strengthening its overall risk profile. Bringing efficiency in operational structure is important for long term growth. In the comparative landscape, adding granularity to deposits and advances is critical. Meanwhile, a sustainable increase in system share and consequent profitability would be ratings positive.

Disclosure

Name of Rated Entity	Soneri Bank Limited | TFC II | Jul-15
Type of Relationship	Solicited
Purpose of the Rating	Debt Instrument Rating
Applicable Criteria	Methodology | Debt Instrument Rating(Jun-21),Methodology | Financial Institution Rating(Jun-21),Criteria | Rating Modifiers(Jun-21)
Related Research	Sector Study | Commercial Bank(Jun-21)
Rating Analysts	Muhammad Zain Ayaz | zain.ayaz@pacra.com | +92-42-35869504

Issuer Profile

Profile Soneri Bank Limited ("SNBL" or the "Issuer"), incorporated as a public limited company, commenced operations as a Scheduled Commercial Bank in 1991. The Bank is engaged in the provision of banking and financial services. The Bank operates with 346 branches (CY20: 340) branches including 30 Islamic banking branches (CY20: 30 Islamic banking branches) in Pakistan.

Ownership The Feerasta Family - sponsors of the Rupali Group, own 63% stake of the Bank; mainly through three trusts and individuals of the sponsor family. Other shareholders mainly include NBP which through NIT holds ~9% stake. The remaining stake (~28%) is widely spread among financial institutions and the general public.

Governance The overall control of the Bank vests with an eight-member board of directors (BoD), including the CEO. Three of the board members are nominees of the Feerasta family. There are two independent directors on board, namely Mr. Jamil Hassan Hamdani & Ms. Naveen Salim Merchant and one NIT nominee director, Mr. Manzoor Ahmed. The board members carry an extensive professional experience in banking and other sectors. The BoD provides an overall guideline in managing risks associated with the bank's operations and strategic direction. There are six board committees that assist the board in effective oversight of the Bank's overall operations on relevant matters. KPMG Taseer Hadi & Co., Chartered Accountants have expressed an unqualified opinion on the financial statement for the year ended 31st December 2020. Also, an interim review was performed on the financial statements for the period ending June 30th, 2021. SNBL has an Internal Audit function which reports to the Board Audit Committee in line with the Code of Corporate Governance. PACRA has assigned AA-/ A1+ (Double-A minus and A one plus) ratings to Soneri Bank.

Management Overall operations have been divided into thirteen functions and organized into Northern, Central and Southern regions for effective management and control. SNBL's management team comprises experienced individuals. Mr. Muhtashim Ahmad Ashai joined the bank as CEO in Apr, 20. He is a seasoned banker and carries over 28 years of banking experience. SNBL has nine management committees in place; all headed by the CEO. These committees ensure the efficiency of the bank's overall operations.

Business Risk The indicators of the banking sector reflected signs of recovery and resilience. Deposits of the banking sector grew by 18% to PKR 19,799bln (1HCY21: PKR 16,732bln) as compared to 16.1% growth in CY20. The surge in deposits provided the necessary funding support to finance the robust rise in investments (1HCY21: PKR 14,162bln, CY20: PKR 11,935bln) which remained tilted towards government instruments. On the advances front, during 1HCY21, after recording a slight uptick advances stood at PKR 8,808bln (CY20: PKR 8,292bln) where mild contraction was observed in CY20 owing to slackness amid the COVID-19 pandemic outbreak. A minute uptick of 0.5% was observed in the sector's infection. The policy measures rolled out by the SBP (during CY20) enabled the sector to enhance profitability, improve resilience and limit the credit risk. With the completion of the deferment period allowed, the aftermath is yet to be comprehended by the industry. SNBL, a smallsized bank, holds a customer deposit base of PKR 315.4bln at end Sep'21 (Dec'20: PKR 295.2bln). The market share of deposits of the bank remained stagnant at 1.8% (1HCY21: 1.7%, CY20: 1.8%). As at end-Sep21, the total deposit base recorded growth to stand at PKR 359.9bln, up 4.2%. During 9MCY21, SNBL's total income witnessed an increase of ~4% YOY to stand at PKR 11.4bln (9MCY20: PKR 11bln). NIMR inched up by ~4% YoY (9MCY21: PKR 8.4bln; 9MCY20: PKR 8.1bln). Pre-provision operating profitability ended at PKR 3.9bln (9MCY20: PKR 4.3bln), and with reversals of PKR 241mln recorded during the period, net profitability increased by ~30% to PKR 2.3bln (9MCY20: PKR 1.8bln). The Bank's CASA mix improved to 73.6% (CY20: 68.7%). Moving ahead, the Bank intends to expand its branch network. Continuous growth in deposits would be targeted and along with diversification in deposits portfolio mix.

Financial Risk During 9MCY21, SNBL's gross finances increased by 8.2%. The Bank's ADR inched up to 49.8% as at end-Sep21 (end-Dec20: 47.6%). Infection ratio declined to 5.5% (end-Dec20: 6.2%) owing to marginal decline in non-performing loans. As at end-Sep21, SNBL has an investment book of PKR 236bln (end-Dec20: PKR 246bln), majorly comprising of Government securities. As at end-Sep21, the deposit base increased to PKR 360bln (end-Dec20: PKR 346bln). The bank's liquidity, in terms of Liquid Assets-to-Deposits and Borrowings ratio, declined to 56% (end-Dec20: 62%). Herein, the bank's leverage ratio (4.0%) safely complies with SBP's requirement i.e. 3%. At end-Sep21, the bank reported CAR of 15.1% (end-Dec20: 17.0%), comprising of Tier I capital to risk-weighted assets at 13.4% (end-Dec20: 14.1%), remaining compliant with the minimum requirement by SBP.

Instrument Rating Considerations

About The Instrument Soneri Bank Limited issued an unsecured, subordinated, rated, listed term finance certificate-II ("TFC" or the "Issue" or "Instruments") The issue amounts to PKR 3bln. The profit is being paid at the rate of 6MK+135bps semiannually in arrears on the outstanding principal amount. The amount raised through this Issue, subject to necessary corporate and regulatory approvals, contributed towards SNBL's Tier II Capital in accordance with SBP guidelines on capital adequacy. Furthermore, the amount raised is being utilized in SNBL's normal business operations as permitted under its Memorandum & Articles of Association. Profit payments are being made semiannually on arrears on the outstanding principal amount. Principal redemption is being done semiannually in such a way that 0.30% of the principal will be redeemed in the first 7.5 years of the tenor and the remaining principal of 99.70% at maturity at the end of the 8th year.

Relative Seniority/Subordination Of Instrument The Issue will be unsecured and subordinated to payment of principal and profit to all other indebtedness of SNBL, including deposits. Neither profit nor principal may be paid (even at maturity) if such payment means that the Bank falls below or remains below its MCR. The instrument is subject to the loss absorbency and/or any other requirements under SBP's Basel III Capital Rules.

Credit Enhancement The instrument is unsecured.

PKR mln

Soneri Bank Limited Listed Public Limited	Sep-21 9M	Dec-20 12M	Dec-19 12M	Dec-18 12M
A BALANCE SHEET				
1 Total Finances - net	180,865	165,910	205,051	186,740
2 Investments	235,620	245,953	173,618	143,379
3 Other Earning Assets	21,892	8,957	1,383	4,106
4 Non-Earning Assets	69,019	61,888	59,200	45,271
5 Non-Performing Finances-net	2,510	2,637	3,288	3,001
Total Assets	509,907	485,345	442,541	382,498
6 Deposits	359,925	345,499	302,083	262,379
7 Borrowings	102,596	94,015	102,700	88,959
8 Other Liabilities (Non-Interest Bearing)	24,617	22,675	17,544	13,171
Total Liabilities	487,138	462,188	422,327	364,509
Equity	22,769	23,157	20,214	17,989
B INCOME STATEMENT				
1 Mark Up Earned	28,201	42,228	38,790	21,600
2 Mark Up Expensed	(19,764)	(31,573)	(30,864)	(14,647)
3 Non Mark Up Income	3,039	3,807	2,861	3,260
Total Income	11,476	14,463	10,787	10,213
4 Non-Mark Up Expenses	(7,519)	(9,026)	(8,129)	(7,380)
5 Provisions/Write offs/Reversals	241	(1,402)	589	71
Pre-Tax Profit	4,198	4,035	3,247	2,904
6 Taxes	(1,840)	(1,634)	(1,341)	(1,121)
Profit After Tax	2,358	2,400	1,906	1,783
C RATIO ANALYSIS				
1 Performance				
Net Mark Up Income / Avg. Assets	2.3%	2.3%	1.9%	2.0%
Non-Mark Up Expenses / Total Income	65.5%	62.4%	75.4%	72.3%
ROE	13.7%	11.1%	10.0%	9.8%
2 Capital Adequacy				
Equity / Total Assets (D+E+F)	4.5%	4.8%	4.6%	4.7%
Capital Adequacy Ratio	15.1%	17.0%	15.8%	14.7%
3 Funding & Liquidity				
Liquid Assets / (Deposits + Borrowings Net of Repo)	56.1%	61.8%	45.6%	40.3%
(Advances + Net Non-Performing Advances) / Deposits	49.8%	47.6%	67.8%	71.1%
CA Deposits / Deposits	28.6%	26.6%	24.5%	25.2%
SA Deposits / Deposits	45.0%	42.1%	38.8%	35.5%
4 Credit Risk				
Non-Performing Advances / Gross Advances	5.5%	6.2%	5.1%	5.8%
Non-Performing Finances-net / Equity	11.0%	11.4%	16.3%	16.7%

Credit Rating

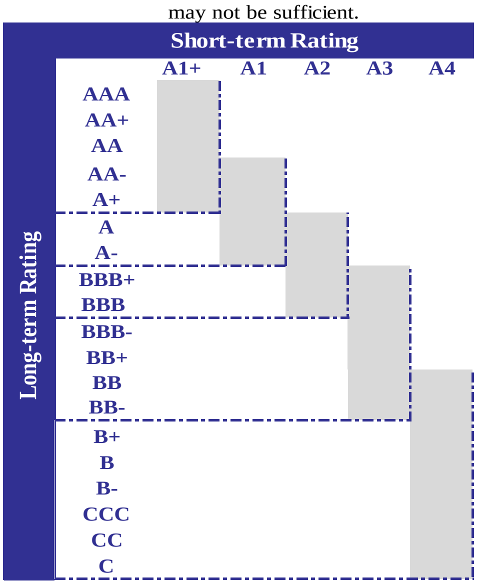
Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Long-term Rating

Scale	Definition
AAA	**Highest credit quality.** Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments
AA+ AA AA-	**Very high credit quality.** Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.
A+ A A-	**High credit quality.** Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.
BBB+ BBB BBB-	**Good credit quality.** Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.
BB+ BB BB-	**Moderate risk.** Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.
B+ B B-	**High credit risk.** A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.
CCC CC C	**Very high credit risk.** Substantial credit risk "CCC" Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. "CC" Rating indicates that default of some kind appears probable. "C" Ratings signal imminent default.
D	Obligations are currently in default.

Short-term Rating

Scale	Definition
A1+	The highest capacity for timely repayment.
A1	A strong capacity for timely repayment.
A2	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
A3	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial
A4	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions. Liquidity may not be sufficient.



**The correlation shown is indicative and, in certain cases, may not hold.*

Outlook (Stable, Positive, Negative, Developing) Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. 'Stable' outlook means a rating is not likely to change. 'Positive' means it may be raised. 'Negative' means it may be lowered. Where the trends have conflicting elements, the outlook may be described as 'Developing'.

Rating Watch Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.

Suspension It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

Withdrawn A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults., or/and e) PACRA finds it impractical to surveill the opinion due to lack of requisite information.

Harmonization A change in rating due to revision in applicable methodology or underlying scale.

Surveillance. Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

Note. This scale is applicable to the following methodology(s):

a) Broker Entity Rating
b) Corporate Rating
c) Debt Instrument Rating
d) Financial Institution Rating
e) Holding Company Rating
f) Independent Power Producer Rating
g) Microfinance Institution Rating
h) Non-Banking Finance Companies Rating

Regulatory and Supplementary Disclosure
(Credit Rating Companies Regulations,2016)

Rating Team Statements
(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

2) **Conflict of Interest**
i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)
ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)
iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term “family members” shall include only those family members who are dependent on the analyst and members of the rating committee

Restrictions
(3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)
(4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)
(5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

Conduct of Business
(6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)
(7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report.
(8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)
(9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)
(10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)
(11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

Independence & Conflict of interest
(12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA´s opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity
(13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers’ associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)
(14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)
(15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)
(16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst’s area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)
(17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

Monitoring and review
(18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 18-(a)
(19) PACRA reviews all the outstanding ratings on semi-annual basis or as and when required by any creditor or upon the occurrence of such an event which requires to do so; | Chapter III | 18-(b)
(20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 18-(c)
(21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 18-(d)
Probability of Default
(22) PACRA´s Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e, probability). PACRA´s transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA´s Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past | Chapter III | 14-(f-VII)
Proprietary Information
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Regulatory and Supplementary Disclosure

Nature of Instrument	Size of Issue (PKR)	Tenor	Security	Quantum of Security	Nature of Assets	Trustee	Book Value of Assets (PKR mln)
Listed Tier-II TFC	3 Bn	8 years	Instrument will be unsecured and subordinated as to payment of principal and profit to all other indebtedness of the bank, including deposits and will not be redeemable before maturity without prior approval of SBP	N/A	N/A	Pak Brunei Investment Company Limited	N/A

Soneri Bank Limited | Tier-II TFC | July '15	
Name of Issuer	Soneri Bank Limited
Issue size	PKR 3 Bn
Tenor	8 Years
Maturity	8 years from the date of issuance (unless Call Option is exercised)
Profit Rate	6 MK + 1.35%
Call Option	Exercisable in **Jul-20**
Principal Repayment	**Semi-annually, in such a way that 0.30% of the principal will be redeemed in the first 90 months and remaining principal of 99.70% at maturity at the end of**
Security	Instrument will be unsecured and subordinated as to payment of principal and profit to all other indebtedness of the bank, including deposits and will not be redeemable before maturity without prior approval of SBP

Soneri Bank Limited | TFC II | Redemption Schedule

Due Date Principle	Opening Principal	Principal Repayment	Due Date Markup/ Profit	Markup/Profit Rate	6M Kibor (Assumed at 11% remained same in next year)	Markup/Profit Payment	Installment Payable	Principal Outstanding
		PKR in mln						*PKR in mln*
Issuance								3,000.00
6 months from issuance	3,000.00	0.60	6 months from issuance	6 Month Kibor +1.35%	Already paid			2,999.40
12 months from issuance	2,999.40	0.60	12 months from issuance	6 Month Kibor +1.35%				2,998.80
18 months from issuance	2,998.80	0.60	18 months from issuance	6 Month Kibor +1.35%				2,998.20
24 months from issuance	2,998.20	0.60	24 months from issuance	6 Month Kibor +1.35%				2,997.60
30 months from issuance	2,997.60	0.60	30 months from issuance	6 Month Kibor +1.35%				2,997.00
36 months from issuance	2,997.00	0.60	36 months from issuance	6 Month Kibor +1.35%				2,996.40
42 months from issuance	2,996.40	0.60	42 months from issuance	6 Month Kibor +1.35%				2,995.80
48 months from issuance	2,995.80	0.60	48 months from issuance	6 Month Kibor +1.35%				2,995.20
54 months from issuance	2,995.20	0.60	54 months from issuance	6 Month Kibor +1.35%				2,994.60
60 months from issuance	2,994.60	0.60	60 months from issuance	6 Month Kibor +1.35%				2,994.00
66 months from issuance	2,994.00	0.60	66 months from issuance	6 Month Kibor +1.35%				2,993.40
72 months from issuance	2,993.40	0.60	72 months from issuance	6 Month Kibor +1.35%				2,992.80
78 months from issuance	2,992.80	0.60	78 months from issuance	6 Month Kibor +1.35%	7.65%	134.68	135.28	2,992.20
84 months from issuance	2,992.20	0.60	84 months from issuance	6 Month Kibor +1.35%	11.00%	184.77	185.37	2,991.60
90 months from issuance	2,991.60	0.60	90 months from issuance	6 Month Kibor +1.35%	11.00%	184.73	185.33	2,991.00
96 months from issuance	2,991.00	2,991	96 months from issuance	6 Month Kibor +1.35%	11.00%	184.69	3,175.69	-
		3,000.00				**688.87**	**3,681.67**	